

HORSERACE BETTING LEVY BOARD BUSINESS PLAN 2015/2016

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1. Executive summary

The 2015/16 business plan reflects that the Board has decided to maintain prize money payments in calendar year 2015 at the 2014 level. Indeed, excluding the additional voluntary contributions (AVC) fund, the business plan shows continuity in all areas of expenditure with only one significant change, which is the one-off payment of £500,000 to assist with the new Plus 10 scheme that succeeds the British Owners' and Breeders' Incentive Scheme (BOBIS).

The 2015/16 business plan provides for a consistent footing for the Racing industry. The principal impact of adopting this approach is that following recent downward revisions to income forecasts, the Board expects to operate a deficit budget of £6.5m in 2015/16 added to a deficit budget of £4.1m in 2014/15. As a consequence, for calendar year 2016, the Board plans to reduce its expenditure by £4m compared to calendar year 2015.

A summary of the key financial data for the 2015/16 budget and the 2014/15 forecast is shown below:

Fiscal year basis	2015/16 Budget <u>£m</u>	2014/15 Forecast £m
Levy and voluntary contributions	69.5	70.6
Other income	1.0	0.8
Total income	70.5	71.4
Core expenditure	74.5	73.3
Administration expenditure	2.4	2.2
Other expenditure	0.1	-
Total expenditure before AVCs	77.0	75.5
AVC income	3.6	0.9
AVC expenditure	(3.6)	(0.9)
Deficit	(6.5)	(4.1)
Reserves	34.7	41.2
Cash deposits	33.0	40.9
Capital credits	(3.9)	(3.4)
Net cash deposits	29.1	37.5

The financial data expressed on a calendar year basis is shown below:

Calendar year basis	<u>2015</u>	2014
	<u>Budget</u>	<u>Actual</u>
	<u>£m</u>	<u>£m</u>
Prize money	52.3	50.5
Raceday services	16.4	16.4
Fixture incentive scheme	3.0	3.1
Other expenditure	6.1	5.9
	77.8	75.9
AVCs	4.3	0.2
Total expenditure	82.1	76.1

2. Purpose

The Horserace Betting Levy Board is a statutory body established by the Betting Levy Act 1961 and now operating in accordance with the provisions of the Betting, Gaming and Lotteries Act 1963 (as amended).

The Board receives no central Government grant-in-aid and no National Lottery funding. Instead, section 24(1) of the Betting, Gaming and Lotteries Act 1963 requires the Horserace Betting Levy Board to assess and collect monetary contributions from bookmakers and the successor to the Horserace Totalisator Board and to apply them for purposes conducive to any one or more of:

- The improvement of breeds of horses.
- The advancement or encouragement of veterinary science or veterinary education.
- The improvement of horseracing.

3. Objectives

In accordance with its Purpose, the Board has agreed the following general objectives:

- a) Support, as cost-effectively as possible, the provision, country-wide and year round, of horseracing in a form which retains high standards of integrity and is attractive to the racehorse owner, the racegoer and the off-course punter.
- b) Place emphasis on generating horserace betting turnover and thus gross profits, thereby enhancing the Levy and so the funds available for pursuing its objectives, whilst taking proper account of racegoers, horse population and other stakeholder interests.
- c) Ensure its financial support for the racing industry is cost-effective, value for money and carefully monitored.
- d) Apply funds at an appropriate level to the improvement of breeds of horses and to veterinary science and education.
- e) Manage and monitor its net assets and maintain adequate cash balances.
- f) Continue to liaise constructively with the Racing and Betting industries to promote strong and trusted working relationships for the commercial benefit of both.

The business plan includes references to both fiscal and calendar years. The overall budget is prepared on a fiscal year basis but those elements of expenditure that relate specifically to Racing are presented on a calendar year.

References within this business plan to fiscal years are denoted by stating both years e.g. 2015/16, whereas calendar years are stated as one year e.g. 2015.

4. Strategy: Specific priorities

Specifically for 2015/16, the Board has agreed the following priorities, which can be considered under six key headings. The Board will assess successful performance by monitoring outcomes against these priorities:

Prize money

- a) Focus on increasing the prize money allocation in its distributions and encourage racecourses to increase their prize money contributions further, including through a new model which awards racecourses based on their planned contributions in the coming year.
- b) Incentivise racecourses by linking its grants to a racecourse's executive and sponsorship prize money contributions and Levy generation.
- c) Review on an ongoing basis the effects of the Board's revised model for the distribution of the majority of its prize money and consider further refinements for 2016.

Fixture criteria

d) Carry out detailed, ongoing analysis of the Fixture List and race programme, including the analysis of betting and other relevant data, and make recommendations to optimise the Fixture Criteria, focusing on Levy generation and the use of funding to achieve, where feasible, a minimum of 7 races per fixture and a minimum of 6 runners per race.

Integrity

e) Contribute to the provision of cost-effective technical, security and regulatory services for the protection of the integrity of racing in the interests of the racing public, punter and participant.

Financial support for the horseracing industry

f) Continue to provide loans to racecourses, with an appropriate rate of interest and administration fee, and support the financing of racecourse projects by Capital Credit grants.

Financial stewardship

g) Seek to maintain reserves at no less than £24m.

Government

h) Work with the Department for Culture, Media and Sport on requirements involving the introduction of the Horserace Betting Right.

5. Total Income 2014/15 Forecast: £71.4m 2015/16 Budget: £70.5m

5.1.1 53rd Levy Scheme 2014/15 Forecast: £59.9m

- 5.1.1 The actual Levy yield for the 52nd Levy Scheme (2013/14) was £70.1m (2012/13: £66.7m).
- 5.1.2 The Levy yield originally adopted for 2014/15 budgeting purposes was £67.9m, as noted in the Bookmakers' Committee's Recommendations to the Levy Board in October 2013.
- 5.1.3 Following receipt of the year end returns from the bookmakers the revised 53rd Levy Scheme forecast is £59.9m. The decline in the Levy yield for 2014/15 is a reflection of the lower gross profits on British horseracing earned by leviable bookmakers during the year and the decision of Bet365 to relocate their remote betting business offshore.

5.2 54th Levy Scheme 2015/16 Budget: £56.6m

- 5.2.1 At the Board meeting held on 17th September 2014 approval was given to the Bookmakers' Committee Recommendations for the 54th Levy Scheme.
- 5.2.2 At this time an estimate for the 54th Levy Scheme of £66.5m was adopted by the Board for budget planning purposes.
- 5.2.3 Subsequent to this Board meeting, and in light of the factors noted at paragraph 5.1.3, the expected Levy yield for the 54th Levy Scheme has been revised downwards.
- 5.2.4 The assumption adopted by the Board for the purposes of this business plan is that the 54th Levy Scheme yield will yield £56.6m. This figure takes the expected outturn for the 53rd Levy Scheme of £59.9m as the base (paragraph 5.1.3) and then adjusts it downwards to reflect the declining trend in leviable betting. It also reflects the fact that there are forecast to be 116 fewer races in the period March to December 2015. As a result of the BHA's decision to programme fewer races, the impact on the budgeted Levy yield is a reduction of c. £130,000.

5.3 Voluntary contributions 2014/15 Forecast: £10.7m 2015/16 Budget: £12.9m

- 5.3.1 The five-year Betfair agreement with Racing to make contributions to HBLB applies to the period 2012/13 to 2016/17. The 54th Levy Scheme represents the fourth year of this agreement.
- 5.3.2 The forecasts for voluntary contributions in 2014/15 and 2015/16 also reflect the stated intention of Bet365 to pay Levy voluntarily on the same basis as Betfair.

5.4 Additional voluntary contributions (AVCs)

2014/15 Forecast: £0.9m 2015/16 Budget: £3.6m

2015/16 Budget: £0.3m

2015/16 Budget: £0.6m

- 5.4.1 The receipt of AVCs commenced in autumn 2014 when the amounts in respect of the first six months of 2014/15 were received from the contributing bookmakers. The amounts due for the second six months will be received in the 2015/16 fiscal year.
- 5.4.2 The treatment adopted for the AVC income is to match it to expected expenditure, which commenced on 1st December 2014.
- 5.4.3 The working assumption currently adopted by the Board is that no further AVCs will be paid after this year one commitment although this matter will be concluded by the parties involved during 2015.

5.5 Bank interest

5.5.1 Bank interest is estimated as a function of the average cash balances held, using a weighted average interest rate of 0.8% per annum.

5.6 Racecourse loan income

- 5.6.1 The budget assumes that the total outstanding loan balance is £10.4m at March 2015 and that further loan advances to racecourses in 2015/16 will total £6.1m.
- 5.6.2 Racecourse loan interest, charged at 4%, and the associated loan arrangement fee income is budgeted to generate £0.6m.

6. Total Expenditure 2015/16 Budget: £80.6m 2015: Budget £82.1m

6.1 Improvement of horseracing

6.1.1 Prize money – 2015 Budget: £52.3m

- 6.1.1.1 The overall indicative 2015 prize money budget set out at Annex B is broadly similar to that of 2014. The key change to the allocation is the addition of an extra £500,000 to Plus 10 (BOBIS in 2014) and that the commitments made to the Saturday Handicap Fund in 2014 and earlier years have come to an end and no provision is needed.
- 6.1.1.2 Various changes to the sub-headings necessitated a slight reduction in the Flat allocation to the General Prize Fund pool (and increase in the Jump GPF pool) so as to maintain the overall 61/39 balance. The 2014 Flat/Jump GPF split was 56.3/43.7 and this is 55.5/44.5 for 2015.

6.1.2 AVC expenditure – 2015 Budget: £4.3m

- 6.1.2.1 The total sum available in the AVC fund for 2015 is £4.3m. In addition £500,000 will be committed from the Racing and Betting Incentive fund (included within the Prize Money heading) and this has been added to the total that will be spent on AVC heads of expenditure.
- 6.1.2.2 The majority of the fund will be applied to extending the provision of prize money, subject to a number of exclusions, to 8th place for Class 2 and to 6th place for Classes 3 to 6. The AVC prize money payments commenced from 1st December 2014 and will be made for 13 months.
- 6.1.2.3 The remaining balance of the fund will be applied to at least one other scheme, including strengthening certain Sunday fixtures and races and looking to boost the mid-week programme.

6.1.3 Raceday services – 2015 Budget: £16.4m

- 6.1.3.1 The allocation for Raceday Services for 2015 is £16.4m, which is unchanged from 2014.
- 6.1.3.2 An increase in the number of qualifying fixtures in 2015 compared with 2014 resulted in the per-fixture payment reducing to £11,330 from £11,400 in 2014.

6.1.4 Fixture incentives - 2015 Budget: £3.0m

6.1.4.1 The allocation for Fixture incentives for 2015 is £3.0m, which is broadly unchanged from 2014. Although Racing recommended in 2013, and the Board agreed, that the fund should be unchanged, the Executive will review for 2016 whether the payment structure remains appropriate and in particular whether it remains desirable for All Weather Leasehold fixtures to continue to receive payments.

6.1.5 Industry training – 2015 Budget: £1.2m

6.1.5.1 The Board's contribution to Industry Training has increased by £2,000 in 2015 from £1.222m in 2014. The contributions being made by the Board are shown in Table A below, alongside the 2014 figures. Monitoring and evaluation reports will be provided by the BHA to the Board at agreed intervals:

Table A: Industry Training

5 2014	% change
362,000	2.5%
00 23,000	4.3%
00 33,000	12.1%
00 23,000	-
106,000	2.8%
00 30,000	3.3%
00 33,000	F.00/
00 22,000	50%
195,000	2%
00 45,000	(33%)
55,000	
00 71,000	2.8%
15,000	
180,000	2.2%
00 12,000	166.7%
00 50,000	-
4 222 222	0.16%
	00 50,000 000 1,222,000

6.1.6 Master of Business Administration (MBA) in Thoroughbred Racing Industries – 2015 Budget: £51,000

6.1.6.1 The Board's commitment in 2015 is budgeted to be the cost of three bursaries for when the course is due to begin in September 2015. These are estimated at £12,000 each (£36,000) as well as the marketing and promotional launch costs associated with the programme of £15,000.

6.1.7 Great British Racing International – 2015 Budget: £350,000

- 6.1.7.1 In December 2012 the Board approved funding of £350,000 per annum for each of 2013 and 2014 for Great British Racing International (GBRI). This followed decisions by the BHA and Racing Enterprises Limited (REL) each to provide £200,000 per annum in the same period, enabling GBRI to operate with total funding of £750,000 per annum for those two years.
- 6.1.7.2 GBRI operates principally as a customer service seeking to encourage the buying and breeding of racehorses in Britain by potential and existing overseas based owners. The premise of GBRI is that it is a useful part of the promotional activity of British racing to have such a dedicated unit devoted to locating and providing an entry point for individuals as in other nations such as France and Ireland.
- 6.1.7.3 GBRI has only been fully up and running since 2014, albeit that some of its activity was undertaken in 2013, and therefore, given this timescale, the Board was asked for additional financial contributions in 2015 in order to complete its two-year business plan cycle.
- 6.1.7.4 The business plan includes provision for a further 12 months' funding of £350,000 in 2015, but no contributions beyond 2015 are assumed.

6.1.8 Point to Point - 2015 Budget: £250,000

- 6.1.8.1 The allocation for Point to Points for 2015 is £250,000, which is unchanged from 2014. The Board received a report from the Point to Point Authority (PPA) in September 2014 which provided, as requested, a rationale for HBLB funding. This was based on the sport's value in developing the careers of horses and riders in preparation for Rules racing, in serving as an introduction to racing for owners and spectators and as a worthwhile second career option for retired racehorses.
- 6.1.8.2 The PPA is exploring a range of ideas that could develop the 'nursery' role of the sport further in ways that could be expected to have positive knock-on effects on National Hunt ownership, breeding, riding and, ultimately, betting. The Board has encouraged the PPA to look at other funding sources in advance of making an approach to HBLB for additional funding.

6.2 Advancing veterinary science and education – 2015/16 Budget: £1.8m

- 6.2.1 The allocation to veterinary expenditure for 2015/16 is £1.8m, which is unchanged on 2014/15, notwithstanding that the Board had previously agreed to introduce a multi-year indicative commitment for future years and a stepped approach to increasing the veterinary budget from £1.6m in 2012/13 to £2m in 2014/15 in order to bring it back to the level of 2009/10.
- 6.2.2 The actual figure presented in the calendar year budget (£1.7m) reflects a changed accounting treatment and recognises that the majority of the expenditure relates to multi-

- year projects. The expected spend in any one year comprises the utilisation of budgets not just from the current year but also from up to three or four previous years.
- 6.2.3 The detailed proposals for the allocation of the budget were approved by the Board at its December 2014 Board Meeting.

6.3 Improvement of breeds of horses – 2015 Budget: £115,000

- 6.3.1 The allocation to breed societies for 2015 is £115,000, which is unchanged from 2014.
- 6.3.2 The Board makes such grants in line with its statutory responsibility for "the improvement of breeds of horses". Only the rare equine breeds listed by the Rare Breed Survival Trust (RBST) are eligible for direct grant funding and the RBST supplies HBLB with independent, confirmed data on breeding numbers and commentary on each breed regarding its status, the outcome of its breeding programme, risk factors and the key challenges affecting each society. This independent opinion supports HBLB's evaluation of the society's account of previous grant expenditure and its justification of current proposals and its future development plans.

6.4 HBLB administration costs – 2015/16 Budget: £2.0m

- 6.4.1 The budget in respect of core HBLB administration costs i.e. excluding fees associated with racecourse loans, which are recovered from applicants is £1.9m for 2015/16.
- 6.4.2 This represents an uplift of £114,000 (6.3%) on the 2014/15 forecast, with the largest increases coming in IT costs and legal fees. In addition, it is assumed that the vacant government appointed member positions, which are salaried, will be filled in 2015.
- 6.4.3 The HBLB core administration budget is, with the exception of 2014/15, the lowest real terms (and indeed nominal) cost for at least twenty years.

6.5 Bookmakers' Committee costs – 2015/16 Budget: £0.4m

6.5.1 The budget for the Bookmakers' Committee costs in 2015/16 is £0.4m.

6.6 Horserace Betting Right costs – 2015/16 Budget: £0.1m

6.6.1 The expected increase in the Board's administration costs which are directly attributable to the introduction of the Horserace Betting Right are £0.1m.

7. Investments

7.1 Racecourse loans

- 7.1.1 In May 2014, the Executive invited racecourses to provide initial indications of their loan requirements for 2015. These expressions of interest totalled £13.9m.
- 7.1.2 As with previous years, the final number of applicant racecourses was significantly lower than those who had submitted an indication of interest, with the result that the loan requests for 2015 totalled £3.3m. These applications were considered by the Board in December 2014, drawing upon analysis by the Executive.

7.2 Cash

- 7.2.1 The recent review by the Board of its reserves policy has been adopted in the 2015 business plan. In summary the required total cash holding (subject to monthly fluctuations in working capital), net of capital credits, is £24m, comprising:
 - (a) Working capital: £8m. Required to enable day-to-day operations to continue unhindered. The actual cash figure will fluctuate significantly during the month.
 - (b) Short-term reserves balance: £16m. These reserve funds held in cash have been identified as, potentially, being required to be liquidated within 15 months.
- 7.2.2 Capital credits: £3.9m (2015/16 budget). HBLB must ensure that it retains, in cash, the full capital credits balance since this may be drawn down by racecourses at short notice.

8. Reserves 2014/15 Forecast: £41.2m 2015/16 Budget: £34.7m

8.1 Reserves

- 8.1.1 A detailed review of the Board's reserves was considered by the Board during 2014/15 and the question of the correct level of reserves to adopt was considered by the Board at its meetings in both November 2014 and March 2015.
- 8.1.2 The current declining Levy yield illustrates why the holding of a sizeable level of reserves has been a sensible policy to pursue, since it permits the Board to fulfil a role within the wider racing and betting industries that may be described as providing continuity and stability in uncertain times.
- 8.1.3 The Board has agreed that as a result of the cut in Levy Board expenditure in 2016 there should be an accompanying reduction in the reserves that it is necessary to hold. The reserves policy adopted partly reflects the uncertainties created by fiscal year income estimates and calendar year expenditure budgets. By adopting such a policy the Board is better placed to provide the Racing industry with an earlier commitment to funding levels and greater assurance that these will not be subjected to mid-year reductions should income fall short of expectations.
- 8.1.4 With this in mind the Board has agreed a revised Reserves policy of maintaining a minimum level of reserves of £24m.

HORSERACE BETTING LEVY BOARD BUSINESS PLAN 2015/2016

ANNEXES

ANNEX A – Income and Expenditure Account 2013/14 to 2015/16

	54th Scheme	53rd Scheme	52nd Scheme
	Budget	Forecast	Actual
Fiscal year	2015/16	2014/15	2013/14
Levy Yield - current and prior Levy Schemes	56,612	59,874	70,153
Voluntary contributions	12,893	10,714	7,858
Interest and other income	948	807	536
Total Income (excluding AVCs)	70,453	71,395	78,547
, ,		,	
Total core expenditure	74,448	73,243	73,510
HBLB administration costs	1,973	1,851	2,160
Bookmakers' Committee administration costs	403	393	219
Total core expenditure (excluding AVCs)	76,824	75,487	75,889
Horserace Betting Right costs	(103)	-	-
AVC income	3,621	879	-
AVC expenditure	(3,621)	(879)	-
Operating surplus/(deficit)	(6,474)	(4,092)	2,658
5 p. 1	(-)	() == 1	,,,,,
	Budget	Actual	Actual
<u>Calendar year expenditure</u>	2015	2014	2013
Prize money (including Breeders' Prizes)	52,268	50,546	49,967
Raceday services	16,440	16,439	16,492
Fixture incentive scheme	3,000	3,088	3,148
Veterinary grants	1,685	1,504	921
Industry training	1,224	1,198	1,010
MBA course	51	16	=
Point to Point	250	250	250
Breed societies	115	115	100
Great British Racing International	350	350	350
HBLB administration	1,943	2,113	2,194
BC administration	401	310	233
Total core expenditure	77,727	75,929	74,665
Horserace Betting Right costs	77	-	-
Betting exchanges judicial review	-	-	450
A Liver of the control of the contro	4 24 4	100	
Additional voluntary contributions	4,314	186	-

Notes:

The figures shown exclude IFRS adjustments and all amounts are shown in thousands.

The figures presented for 2014/15 reflect the current fiscal year forecast.

ANNEX B - Prize money allocation

Indicative HBLB Prize Money Allocation 2015 with 2014 Comparison

	2015		2014					
	FLAT	JUMP	TOTAL	FLAT	JUMP	TOTAL	NOTE	CHANGE VS 2014
				£	£	£		
GPF Racecourse Fixtures	20,159,892	16,164,238	36,324,130	20,466,820	15,857,310	36,324,130	1	-
WinterJump		600,600	600,600		600,600	600,600	2	-
Blanket AWT	1,647,000		1,647,000	1,647,000		1,647,000	3	-
BHA Twilight Fixtures	1,551,500		1,551,500	1,464,500		1,464,500	4	87,000
Sunday Appearance Money	275,000	460,000	735,000	275,000	460,000	735,000	5	-
British Champions Day	400,000		400,000	400,000		400,000	6	-
Future Champions Day	225,000		225,000	225,000		225,000	7	-
Good Friday Lingfield	126,000		126,000	126,000		126,000	8	-
Race Incentive Fund	4,568,500	1,989,500	6,558,000	4,568,500	1,989,500	6,558,000	9	-
Saturday Hcap Fund	-	-	-	25,000	47,000	72,000	10	- 72,000
Racing and Betting Incentive - Twilights	-	-	-	65,000	65,000	130,000	11	- 130,000
Racing and Betting Incentive Fund	330,000	220,000	550,000	330,000	220,000	550,000	12	-
Divided Race Fund	854,000	546,000	1,400,000	854,000	546,000	1,400,000	13	-
Breeders Prizes		400,000	400,000		400,000	400,000	14	-
BOBIS	1,750,000		1,750,000	1,453,000		1,453,000	15	297,000
								-
SUB TOTAL PRIZE MONEY	31,886,892	20,380,338	52,267,230	31,899,820	20,185,410	52,085,230		182,000
Flat/Jump split	61%	39%		61%	39%		16	-
Additional Voluntary Contribution Fund			4,500,000			4,500,000	17	-
GRAND TOTAL			56,767,230			56,585,230		182,000

Notes

- Same allocation as 2014. Flat/Jump GPF split has changed from 56.3/43.7 in 2014 to 55.5/44.5 in 2015 to maintain the overall 61/39 Flat/Jump split for prize money as a whole
- 2 £7,800 x 77 Sunday to Friday Jump Racecourse fixtures in 2015 (includes 1 BHA fixture at Fakenham in GPF model)
- 3 £27,000 per 61 fixtures (same as in in 2014)
- 4 £14,500 x 107 fixtures (101 in 2014)
- 5 No change to £100 per runner on Sundays
- 6 Assumed at £300,000 with up to £400,000 to be paid in certain circumstances
- 7 Assumed at £175,000 with up to £225,000 to be paid in certain circumstances
- 8 Agreed allocation, subject to reaching total prize fund threshold
- 9 Assumed at same BHA-proposed 2014 level of £6,558,000
- 10 Reflects multi-year commitments ending in 2014 and no new grants in 2014 and 2015
- Not needed in 2015 as 5 'additional' twilights are part of the published Fixture List in 2015
- 12 Distribution to be agreed in conjunction with Additional Voluntary Contribution Fund
- 13 Same allocation as 2014
- 14 Same allocation as 2014
- Additional £200k requested mid-way 2014, increasing original budget from £1.253m. 2015 budget uplifted to £1.75m
- 16 61%/39% reflects the calculated split of Flat/Jump betting turnover in calendar year 2013
- 17 2014 sum of £4.5m shown for comparative purposes only: AVCs assumed to be for one year only and for purposes of this table shown as spent wholly in 2015

ANNEX C – Historical Levy data

Levy year ending 31 st March	Levy Scheme	Levy yield	Change in LBO gross profit on British horseracing	Change in number of fixtures*	Change in number of LBOs **
2006	44 th Scheme	£98.7m			
2007	45 th Scheme	£98.6m	+2.2%	+3.2%	
2008	46 th Scheme	£115.0m	+3.2%	-0.9%	
2009	47 th Scheme	£91.1m	-7.3%	+7.0%	+1.2%
2010	48 th Scheme	£75.1m	-8.7%	+0.2%	-0.7%
2011	49 th Scheme	£59.7m	-12.4%	-2.4%	+0.9%
2012	50 th Scheme	£67.8m	-1.4%	+5.5%	+0.6%
2013	51 st Scheme	£66.7m	-1.7%	-6.9%	+1.1%
2014	52 nd Scheme	£70.1m	+3.0%	+4.6%	+0.4%
2015 ***	53 rd Scheme	£59.9m	-7.1%	tbc	tbc

^{*} The change in the number of actual fixtures that took place represents the movement between calendar years i.e. the movement between 2010 and 2011 is shown next to 50th Levy Scheme.

^{**} The number of LBOs reflects a snap-shot as at the end of each respective Levy Scheme.

^{***} Figures for the 53rd Levy Scheme are as at May 2015 and indicative only at the date of publication.